

European Autos and Future Car Conference 2022

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(*) Non-US GAAP reconciliations are disclosed in our regulatory filings available at www.sec.gov or www.autoliv.com
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The World's Largest Automotive Safety Supplier

~61,000 associates in 28 countries, sales to all major car manufactures

Significant Presence in all Markets

Serving All Major OEMs...

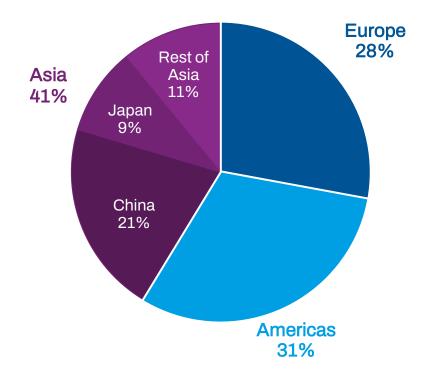
% of 2021 Revenue

RENAULT NISSAN MITSUBIS	13%
	11%
VOLKSWAGEN	10%
TOYOTA	9%
HONDA The Power of Dreams	8%
HYUNDRI / KIA MOTORS	8%
Ford	7%
<u>GM</u>	6%

	4%
	4%
	3%
长版 泛车 Grant Wall Mildoon	2%
\$	2%
SUZUKI	2 /0
SUZUKI	2%
SUBARU	2%

...across All Key Automotive Regions

% of 2021 Revenue(1)





Q2'22 Progress in Customer Price Discussions

- A distressed global supply chain aggravated by lockdowns in China
- Strong sales outperformance vs. global LVP
- Operating income better than expected
 - Strong June performance from LVP recovery, price increases and patent litigation settlement
 - Negatively impacted by raw material costs, currency fluctuations, lower-than-expected and volatile LVP and lockdowns in China
- Price compensation for cost increases in raw materials, labor, logistics and utilities progressing and continues
- Stepping up cost reduction actions
- Cash flow and balance sheet
 - Negative cash flow from adverse working capital mainly due to volatile LVP and timing effect
 - Debt leverage ratio* at 1.7x
- Shareholder returns
 - Continued stock repurchases
 - Dividend of \$0.64 per share paid
- Autoliv and POC developing helmet with integrated airbag for cyclists



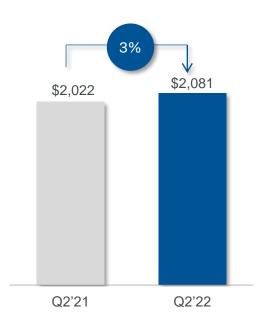


Q2'22 Financial Overview

Low LVP level, partly offset by customer compensations

Consolidated Sales

US\$ (Millions)



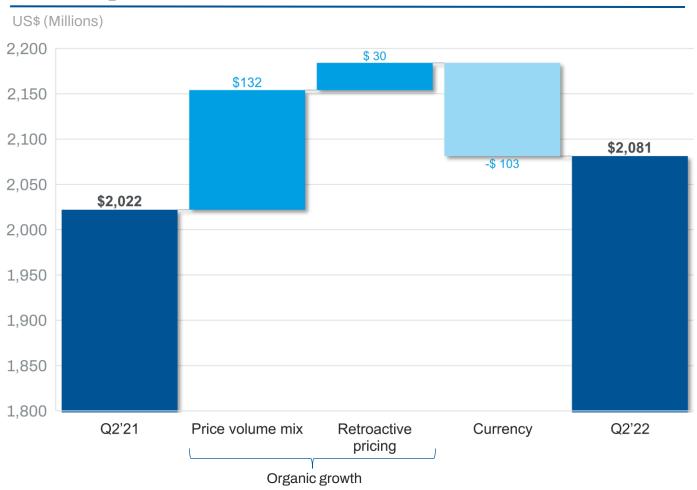
Adjusted Operating Income* US\$ (Millions)





Q2'22 Sales Growth

Sales Bridge



(**) Non-US GAAP measure.



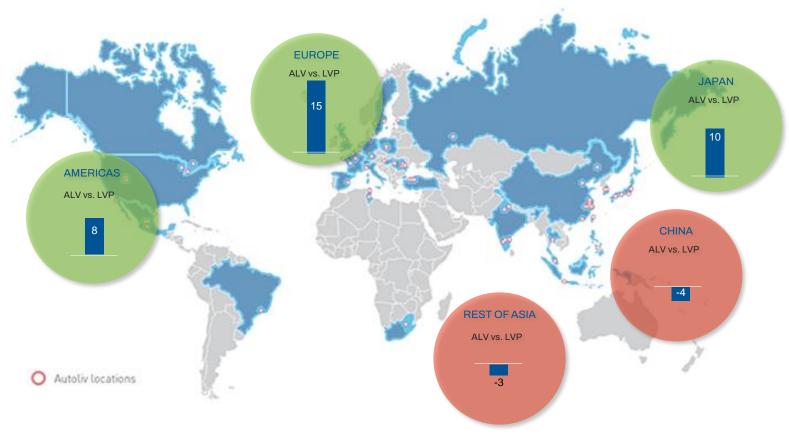
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Public

Q2'22 Organic Sales* Growth - Outperforming global LVP by 7pp

Organic Growth* vs. LVP**

(Percentage points)



(*) Non-US GAAP measure (**) Light Vehicle Production (LVP) according to IHS Markit @ July 2022



Q2'22 Key Model Launches























VW ID. Buzz











Li Xiang L9













Mercedes-Benz GLC





















Mercedes-Benz EQE





Opel Astra Sports Tourer















Mercedes-Benz EQS SUV.



















Cost Inflation Compensation Negotiations

- Seeking compensation for cost increases in raw materials, labor, logistics and utilities
- Negotiations are progressing and continue
 - Prices must reflect the changed cost environment
 - Focusing on substantial price increases
 - Some customer pricing are retroactive to cover costs incurred earlier in 2022
 - We are preserving our ability to seek further adjustments in the future should the need arise
- Implementing greater pricing flexibility into new contracts to account for changing costs



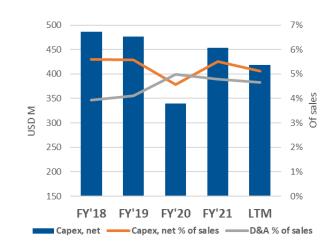


Cash Flow

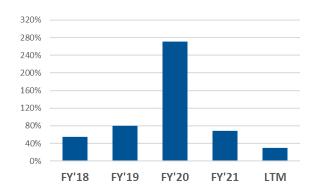
Temporary negative effects on working capital

(US\$ Millions unless specified)	Q2′22	Q2'21	LTM	2021	2020
Net Income	79	\$105	338	\$437	\$188
Depreciation & Amortization	90	100	381	394	371
Other, net ³	19	-16	-89	-15	13
Change in operating WC	-239	-125	-106	-63	277
Operating cash flow	-51	63	524	754	849
Capital Expenditures, net ³	-139	-96	420	-454	-340
Free cash flow ¹	-190	-33	103	300	509
Dividends paid	56	54	222	165	54
Stock repurchases	\$22	-	\$40	-	-

Capex and D&A



Cash Conversion²



- (1) Non-US GAAP measure, reconciliation is provided above
- (2) Non-US GAAP measure, adjusted for EC antitrust accrual in 2018 and payment in 2019
- (3) Includes income of \$80 million from sale in Q1 2022 of property in Japan

Light Vehicle Production Outlook

LVP remains supply constrained with enough pent-up demand to buffer an affordability squeeze on the downside for 2022



North America. Sales of new vehicles remain well below demand, and well below sales a year ago.



Europe. Volumes remain supply constrained with enough pent-up demand to buffer an affordability squeeze on the downside for 2022.



China. As lockdowns have lifted and demand stimulated by the purchase tax reductions, vehicle production has recoved.

The short-term production forecast continues to be based on the ability to produce vehicles not on the macro sentiment



Light Vehicle Sales China

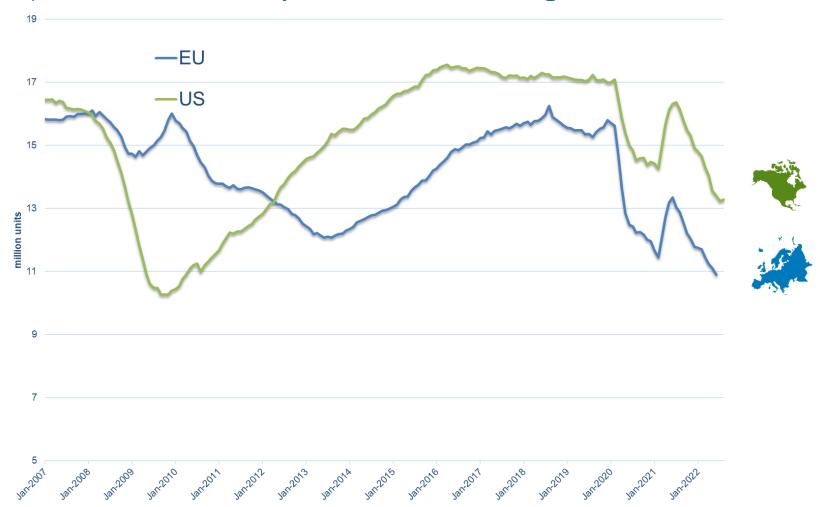
Strong recovery as demand is stimulated by a purchase tax reductions





Light Vehicle Sales Europe and North America

European LV sales lowest in 15 years, even lower than during the financial crisis

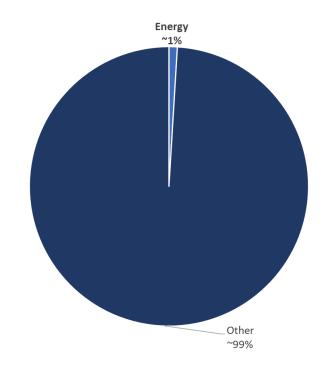




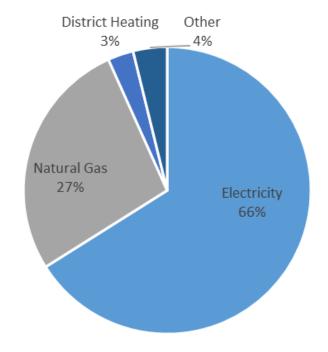
Energy use

The total energy use in 2021 was 943 GWh

Energy cost in relation to sales 2021



Share of energy use by source 2021





Business Outlook H2'22 (from July 22, 2022)

- Continued strong outperformance vs LVP expected
 - Expect higher outperformance for the rest of the year
- Sequential margins improvement anticipated
 - Improved LVP volumes and stability
 - Price increases and other recoveries
 - Strict cost control
 - Gradually improved supply chain stability
- Higher investments to support growth and footprint optimization





Closing: Outlook Summary (from July22, 2022)

- Continued strong outperformance vs LVP
- Sequential margins improvement mainly through higher sales, price increases and some level of market stabilization
- Balance sheet and cash flow should allow for continued shareholder returns
- Trajectory towards mid-term target
 - Based on our ongoing activities and current market assumptions, we expect to be back on a trajectory towards our mid-term adjusted operating margin target







