



ALV - Post Q3-2020

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This presentation contains statements that are not historical facts but rather forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements include those that address activities, events or developments that Autoliv, Inc. or its management believes or anticipates may occur in the future. All forwardlooking statements are based upon our current expectations, various assumptions and/or data available from third parties. Our expectations and assumptions are expressed in good faith and we believe there is a reasonable basis for them. 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Because these forward-looking statements involve risks and uncertainties, the outcome could differ materially from those set out in the forward-looking statements for a variety of reasons, including without limitation, changes in light vehicle production; the impacts of the coronavirus (COVID-19) pandemic on the Company's financial condition, business operations and liquidity, fluctuation in vehicle production schedules for which the Company is a supplier, changes in general industry and market conditions or regional growth or decline; changes in and the successful execution of our capacity alignment, restructuring and cost reduction initiatives and the market reaction thereto; loss of business from increased competition; higher raw material, fuel and energy costs; changes in consumer and customer preferences for end products; customer losses; changes in regulatory conditions; customer bankruptcies, consolidations, or restructuring or divestiture of customer brands; unfavorable fluctuations in currencies or interest rates among the various jurisdictions in which we operate; component shortages; market acceptance of our new products; costs or difficulties related to the integration of any new or acquired businesses and technologies; continued uncertainty in pricing negotiations with customers; successful integration of acquired businesses and technologies; continued uncertainty in pricing negotiations with customers; successful integration of acquired businesses and technologies; continued uncertainty in pricing negotiations with customers; successful integration of acquired businesses and technologies; continued uncertainty in pricing negotiations with customers; successful integration of acquired businesses and technologies; continued uncertainty in pricing negotiations with customers; successful integration of acquired businesses and technologies; continued uncertainty in pricing negotiations with customers; successful integration of acquired businesses and technologies; continued uncertainty in pricing negotiations with customers. operations of joint ventures; successful implementation of strategic partnerships and collaborations; our ability to be awarded new business; product liability, warranty and recall claims and investigations and other litigation and customer reactions thereto; (including the resolution of the Toyota recall); higher expenses for our pension and other postretirement benefits, including higher funding needs for our pension plans; work stoppages or other labor issues; possible adverse results of pending or future litigation or infringement claims; our ability to protect our intellectual property rights; negative impacts of antitrust investigations or other governmental investigations and associated litigation relating to the conduct of our business; tax assessments by governmental authorities and changes in our effective tax rate; dependence on key personnel; legislative or regulatory changes impacting or limiting our business; political conditions; dependence on and relationships with customers and suppliers; and other risks and uncertainties identified under the headings "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" in our Annual Reports and Quarterly Reports on Forms 10-K and 10-Q and any amendments thereto. 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Q3´20 Highlights Sales, profits and cash flow better than Q3´19

- Focusing on health and safety
- Sales growth despite global light vehicle production (LVP) down 4%
 - Stronger than expected LVP recovery
 - Execution on strong order book
 - Economic uncertainty, risk for further lockdowns and the threat of unemployment temper the outlook for fourth quarter LVP
- Adjusted operating margin* improving Y-o-Y
 - Continued headwinds from volatile production and COVID-19 related costs
 - Structural efficiency programs and other cost reduction actions yielding results
 - Plant closure announced
 - Building towards our medium-term targets
- Strong cash flow and strengthened balance sheet
 - Operating and free cash flow* were the highest we have recorded in a third quarter
 - Capex reduced substantially Y-o-Y

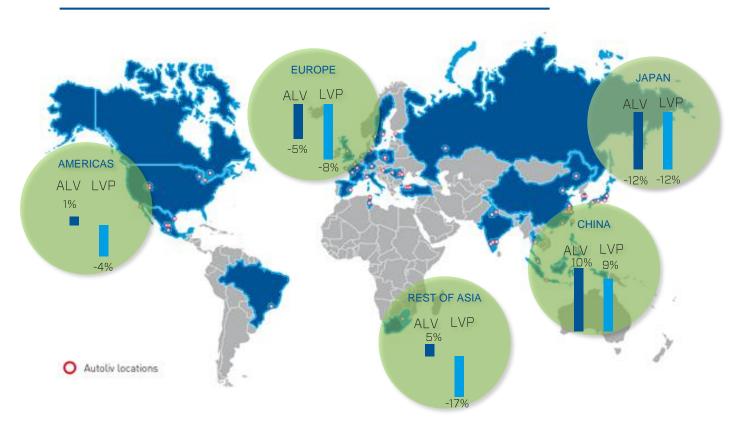




Q3'20 Sales Growth

Outperforming LVP in all major regions

Regional Organic Growth** vs. LVP*



- (*) Light Vehicle Production (LVP) according to IHS @ October 2020
- (**) Non-US GAAP measure

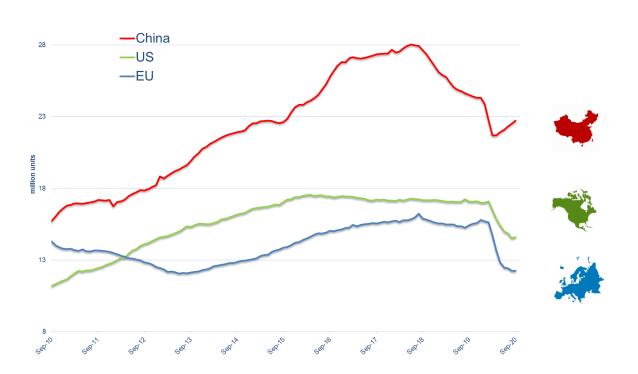


Light Vehicle Production Outlook

Uncertainty prevails

Light Vehicle Sales LTM

(Million units)



IHS: 2020 Light Vehicle Production*			
Region	Q4′20	FY'20	
	YoY Chg.	Million Units	Y-o-Y Chg.
China	-4.7%	21.3	-8.7%
Japan	1.1%	7.6	-16.4%
Rest of Asia	-8.6%	9.1	-25.8%
North America	-1.4%	11.9	-21.0%
South America	5.7%	2.3	-30.3%
Europe	-0.9%	16.3	-22.5%
Global	-3.0%	70.1	-18.5%



Business Impact on Q4´20 Adj. operating margin* vs. Q4´19

Tailwinds

- Executing from strong order book
- Structural Efficiency Programs
- Discretionary spending
- Raw materials
- Strategic initiatives

Headwinds

- Lower and unpredictable LVP
- Lower inflator replacement sales
- D&A increase
- Operational headwinds from COVID-19
- Investment for factory of the future

Tailwinds and headwinds of similar magnitude







