

Mats Backman



Autoliv



Safe Harbor Statement

This presentation contains statements that are not historical facts but rather forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements include those that address activities, events or developments that Autoliv, Inc. or its management believes or anticipates may occur in the future. All forwardlooking statements, including without limitation, statements related to the completion and timing of the proposed spin-off; the future performance of the Passive Safety business on a standalone basis if the spin-off is completed; the expected strategic, operational and competitive benefits of the proposed spin-off and the effect of the separation on the Company and its stakeholders; statements related to the future performance of the Company or of any such businesses if any such transaction is completed; other targets regarding the Company's performance as a single entity; management's examination of historical operating trends and data, as well as estimates of future sales, operating margin, market trends, cash flow or other future operating performance or financial results, are based upon our current expectations, various assumptions and/or data available from third parties. Our expectations and assumptions are expressed in good faith and we believe there is a reasonable basis for them. However, there can be no assurance that such forward-looking statements will materialize or prove to be correct as forward-looking statements are inherently subject to known and unknown risks, uncertainties and other factors which may cause actual future results, performance or achievements to differ materially from the future results, performance or achievements expressed in or implied by such forward-looking statements. In some cases, you can identify these statements by forward-looking words such as "estimates", "expects", "anticipates", "projects", "plans", "intends", "believes", "may", "likely", "might", "would", "should", "could", or the negative of these terms and other comparable terminology, although not all forward-looking statements contain such words. Because these forward-looking statements involve risks and uncertainties, the outcome could differ materially from those set out in the forward-looking statements for a variety of reasons, including without limitation, higher than anticipated tax and other costs associated with the spin-off; disputes or operational difficulties resulting from the spin-off; expected benefits of the spin-off taking longer than anticipated to realize; changes in light vehicle production; fluctuation in vehicle production schedules for which the Company is a supplier, changes in general industry and market conditions or regional growth or decline; changes in and the successful execution of our capacity alignment, restructuring and cost reduction initiatives and the market reaction thereto; loss of business from increased competition; higher raw material, fuel and energy costs; changes in consumer and customer preferences for end products; customer losses; changes in regulatory conditions; customer bankruptcies, consolidations, or restructurings; divestiture of customer brands; unfavorable fluctuations in currencies or interest rates among the various jurisdictions in which we operate; component shortages; market acceptance of our new products; costs or difficulties related to the integration of any new or acquired businesses and technologies; continued uncertainty in pricing negotiations with customers; successful integration of acquisitions and operations of joint ventures; successful implementation of strategic partnerships and collaborations; our ability to be awarded new business; product liability, warranty and recall claims and investigations and other litigation and customer reactions thereto; higher expenses for our pension and other postretirement benefits, including higher funding requirements for our pension plans; work stoppages or other labor issues; possible adverse results of pending or future litigation or infringement claims; our ability to protect our intellectual property rights; negative impacts of antitrust investigations or other governmental investigations and associated litigation relating to the conduct of our business; tax assessments by governmental authorities and changes in our effective tax rate; dependence on key personnel; legislative or regulatory changes impacting or limiting our business; political conditions; dependence on and relationships with customers and suppliers; and other risks and uncertainties identified under the headings "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" in our Annual Reports and Quarterly Reports on Forms 10-K and 10-Q and any amendments thereto. For any forward-looking statements contained in this or any other document, we claim the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995, and we assume no obligation to update publicly or revise any forward-looking statements in light of new information or future events, except as required by law.





Autoliv Key Targets and Ambitions Confirmed



Targets

Ambitions



Non-US GAAP measure excludes costs related to Antitrust matters, Leverage Ratio and Net Debt includes Pension Liability. The forward looking non-U.S. GAAP financial measures herein are provided on a non-U.S. GAAP basis. Autoliv has not provided a U.S. GAAP reconciliation of these measures because items that impact these measures, such as costs related to capacity alignments and antitrust matters, cannot be reasonably predicted or determined. As a result, such reconciliation is not available without unreasonable efforts and Autoliv is unable to determine the probable significance of the unavailable information.
 Leverage Ratio = Debt per the Policy/LTM EBITDA; Debt per the Policy = Net Debt + Pension Liabilities



Overview Key Financial Principles







Overview Key Financial Principles

Visible Near-Term and Sustainable Long-Term Growth Profitability Improvement Opportunities and Over-the-Cycle Resilience

Cash Flow Generation Focus and Shareholder Returns

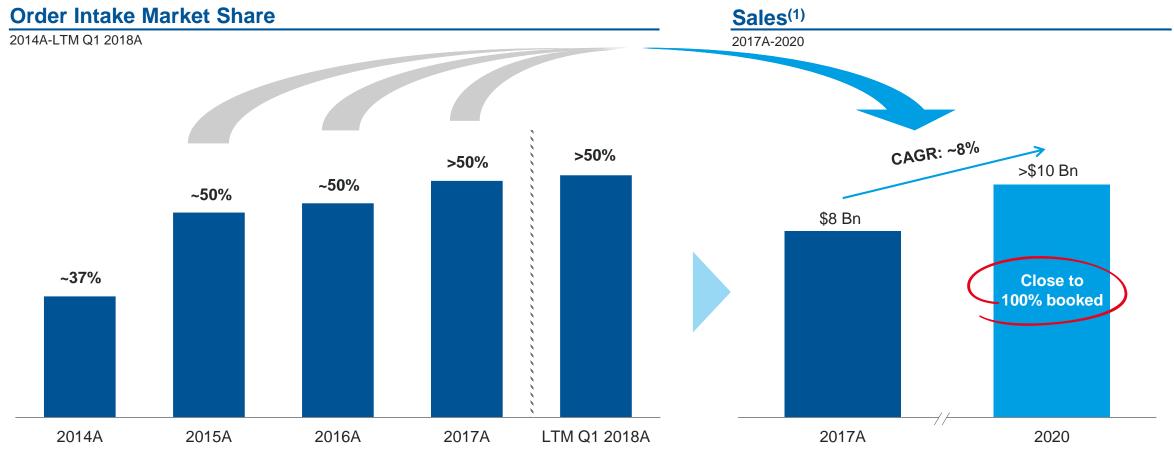
Strong Balance Sheet and Prudent Leverage Policy





Unprecedented Business Momentum Translating Into Growth

Order Intake Tailwind Driving Sales Growth: ~8% Revenue CAGR 2017A to 2020E



(1) Based on tIHS' LVP (Light Vehicle Production) outlook as of April, 2018.

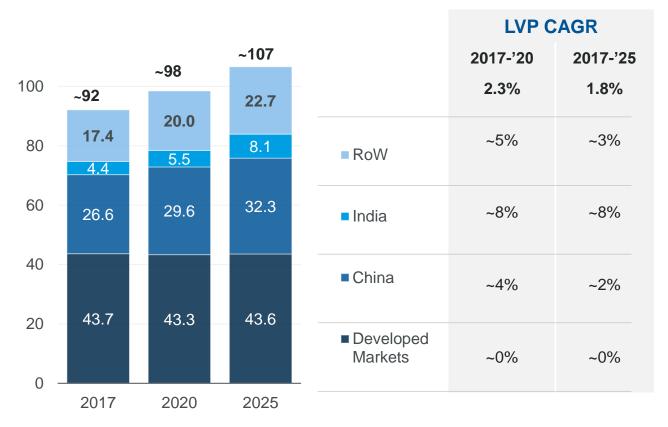


Light Vehicle Outlook

Growth is driven by the growth markets

Global Light Vehicle Production Forecast(*)

Million units



Global LVP CAGR ~2% through 2025

- 40% of the unit growth is expected to come from China
- 25% of the unit growth is expected to come from the low content Indian market
- China LVP is expected to surpass 30Mn vehicles in 2021
- In the developed markets, increases in WEU and NA are offset by declines in Japan and S. Korea
- RoW LVP is mainly driven by Eastern Europe, South America and Asean

(*) LVP (Light Vehicle Production) according to IHS as of April, 2018, Developed Markets (North America, Western Europe, Japan) and S. Korea, RoW (Rest of the World), CAGR (Compounded Annual Growth Rate).

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Well-Supported Growth Ambitions Beyond 2020

Significant Future Growth Potential

Sales Targets and Ambition⁽¹⁾





(1) Based on IHS' LVP (Light Vehicle Production) outlook as of April, 2018.



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Cash Flow Generation Focus and Shareholder Returns

Strong Balance Sheet and Prudent Leverage Policy

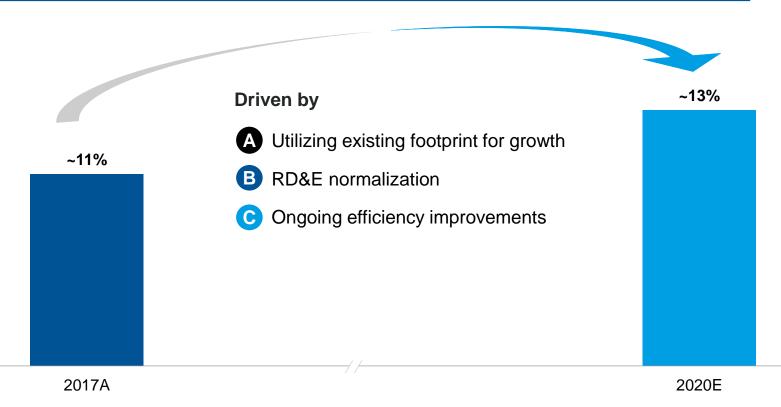




Multiple Levers for Continued Margin Improvements

Operating Leverage and Efficiency Improvements Driving Margin Expansion

Adj. Operating Margin^(1, 2)



(1) Autoliv continuing operations; excluding discontinuing operations (Veoneer)

(2) Non-US GAAP measure, please refer to 8-K from May 31, 2018 for reconciliations. Adjustments for capacity alignments and antitrust related matters





Multiple Levers for Continued Margin Improvements (Cont'd)

Tangible Drivers for Profitability Improvement

Utilizing Existing Footprint for Growth

Case Study: Airbag Module Assembly Plant in Japan

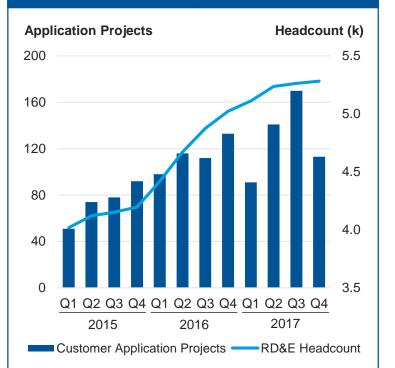


Total footprint 40,736 m² (Airbag production: 4,452 m²)

Doubled output within existing footprint

- ✓ 100% volume increase over 5 years
- ✓ 26% more production lines
- ✓ No change to footprint
- ✓ Highest level of quality

RD&E Normalizing as Order Backlog Materializes

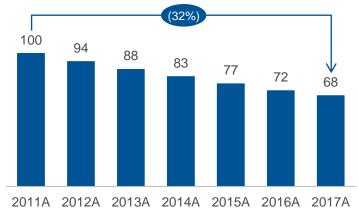


Continuous Efficiency Improvements



One Product One Process to improve cost effectiveness and robustness

Case Study: Productivity Improvements Over L6Y Labor Minutes per Produced Unit, Index to 100

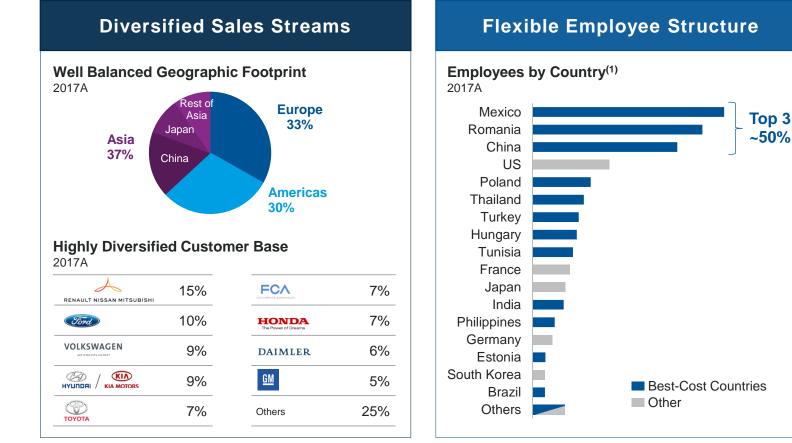




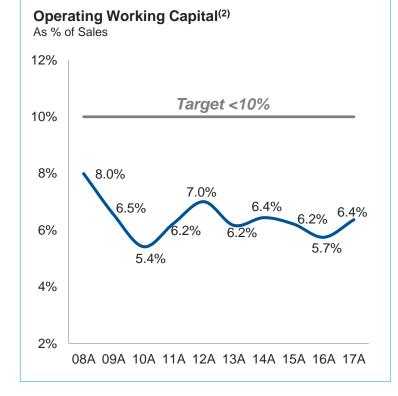
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Financial Resilience Through Well-Adapted Operational Setup

Diversified – Flexible – Lean



Working Capital Control



(1) Reflects Autoliv Passive Safety segment; excluding overhead allocations

(2) Autoliv Inc. group statistics, prior to spin





Overview Key Financial Principles

Visible Near-Term and Sustainable Long-Term Growth Profitability Improvement Opportunities and Over-the-Cycle Resilience

Cash Flow Generation Focus and Shareholder Returns

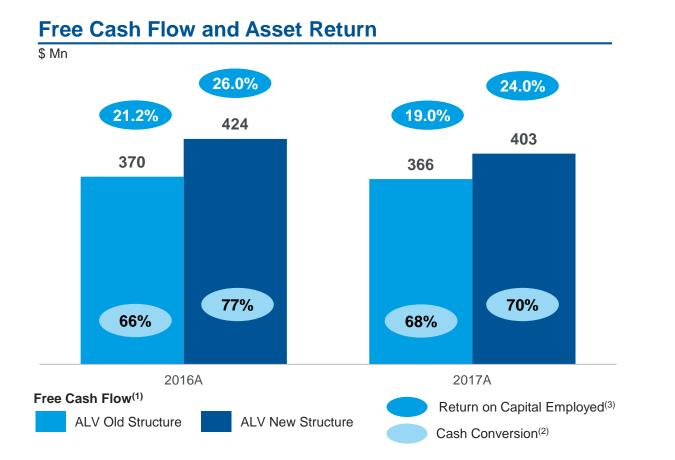
Strong Balance Sheet and Prudent Leverage Policy

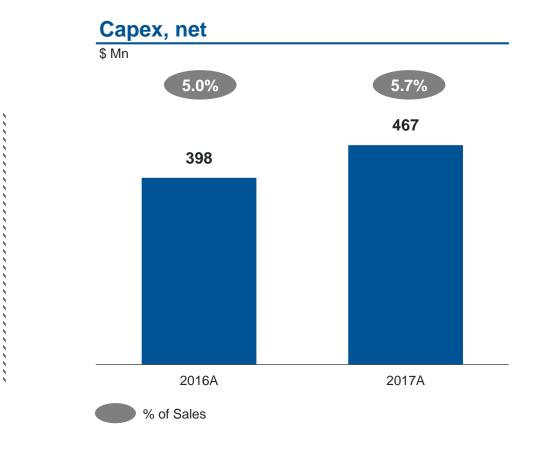




Focus on Cash Flow Generation and Asset Returns...

Improving Cash Flow and Asset Returns Despite Increasing Investments for Growth





(1) Defined as Operating Cash Flow-Capex, net

(2) Defined as Free Cash Flow/ Net Income, adjusted for non-cash goodwill impairment charge related to ANBS of \$234.2 million in 2017.

(3) Defined as operating income and income from equity method investments, adjusted for non-cash goodwill impairment charge related to ANBS of \$234.2 million in 2017, relative to average capital employed; Capital employed defined as total equity and net debt. 2017





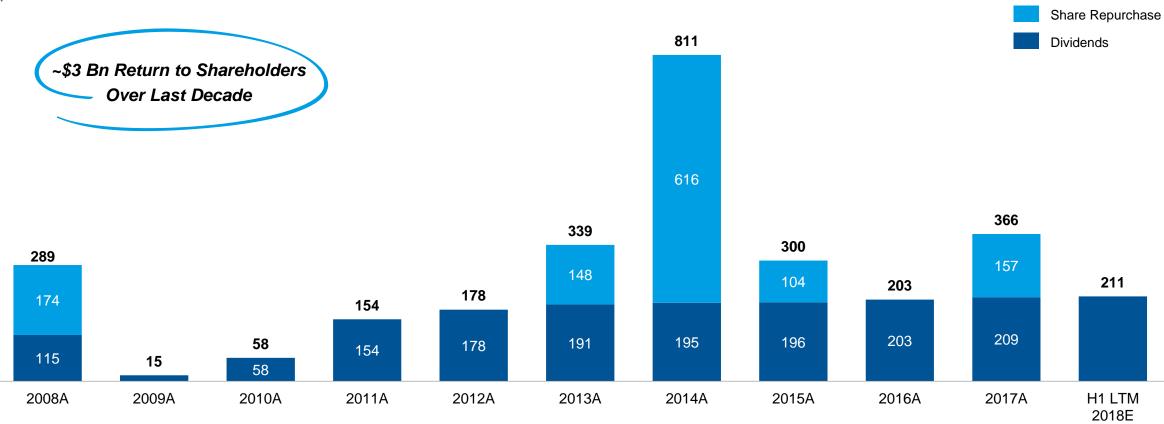
... Supporting Increasing Shareholder Returns

Value Creation Remains Core

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Shareholder Returns (buybacks and dividends) Over L10Y

\$ Mn



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Overview Key Financial Principles

 Visible Near-Term

 and Sustainable

 Long-Term Growth

Profitability
Improvement
Opportunities and
Opportunities and<

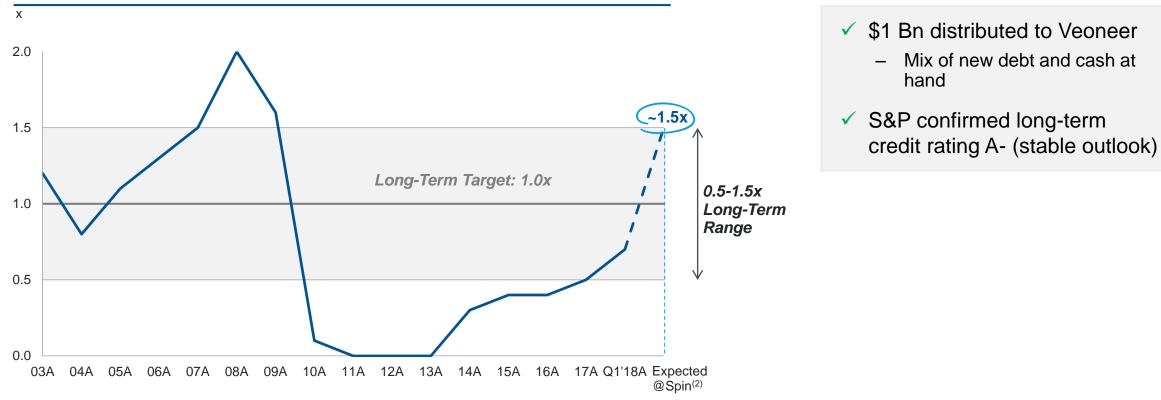




Strong Balance Sheet and Prudent Financial Policy

Committed to Maintain "Strong Investment Grade" Rating Supported by High FCF Conversion

Net Debt/ EBITDA⁽¹⁾



(1) Autoliv Inc. group statistics, prior to spin; Non-US GAAP measure, please refer to past Annual Reports and 10-Q dated April 27, 2018, for reconciliations, Leverage Ratio and Net Debt includes Pension Liability

(2) H1 Net Debt/ EBITDA (including pension liability), assuming additional new debt to fund \$1 Bn Cash Injection into Veoneer at spin





Saving More Lives & Creating More Value

Visible Near-Term and Sustainable Long-Term Growth

Profitability Improvement Opportunities and Overthe-Cycle Resilience **Autoliv**

Profitable Growth Cash Flow Generation Focus and Shareholder Returns

Strong Balance Sheet and Prudent Leverage Policy





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Each year, Autoliv's products save over 30,000 lives

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